



# MULTIFAMILY PURCHASE & REFINANCE QUESTIONNAIRE

| APPLICANT'S INFORMATION   |                |  |                | LOAN REQUEST INFORMATION  |  |                                       |  |
|---|----------------|--|----------------|---|--|---------------------------------------|--|
| Applicant's Name:   |                |  |                | Amount Requested:   |  |                                       |  |
| Address:  |                |  |                | Term:   |  | Amortization:                         |  |
| Phone :   |                | Fax:   |                | Interest Rate:  |  | Cash Down:                            |  |
| Email:  |                |  |                | Current Value of Property:  |  |                                       |  |
| Contact Name:   |                |  |                | Use of Funds:   |  |                                       |  |
| Type of Ownership/Company:  |                |  |                |   |  |                                       |  |
| Is this the sole asset of the borrowing entity? If no, what other assets are there?   |                | Yes <input type="checkbox"/> No <input type="checkbox"/> |                | Reason for Financing:   |  |                                       |  |
| Net Worth:  |                | Liquidity:   |                |   |  |                                       |  |
| # of Multifamily Buildings currently owned:   |                |  |                |   |  |                                       |  |
| PROPERTY INFORMATION  |                |  |                |   |  |                                       |  |
| Property Name and Address:  |                |  |                |   |  |                                       |  |
| Type of Property:   |                |  |                | # of Units:   |  |                                       |  |
| # of Months Owned:  |                |  |                | Year Built:   |  |                                       |  |
| Current Occupancy:  |                |  |                | Estimate Value:   |  |                                       |  |
| Occupancy for: YTD 2005:  |                | YTD 2006:  |                | YTD 2007:   |  |                                       |  |
| Original Purchase Price:  |                |  |                | Cash Invested Since Purchase:   |  |                                       |  |
| Current Balance of Existing Debt:   |                |  |                | Balance of 2nd & 3rd Mortgages:   |  |                                       |  |
| Current Lender  |                |  |                | Gross Sq. Ft & Total Land Area:   |  |                                       |  |
| Current Interest Rate:  |                |  |                | Current Payment:  |  |                                       |  |
| Current Loan Maturity Date:   |                |  |                | Current Amortization:   |  |                                       |  |
| Professionally Managed?   |                |  |                | By Whom:  |  |                                       |  |
| Average Market Rents/Sq. ft.:   |                |  |                | # of Parking Spaces:  |  |                                       |  |
| Estimated Market Occupancy:   |                |  |                | Est. Market Value:  |  |                                       |  |
| Select all that apply:  |                | <input type="checkbox"/> Master-Metered                  |                | <input type="checkbox"/> Sub-Metered  |  | <input type="checkbox"/> Ground Lease |  |
| REVENUE SOURCES   | Revenue Source | Number of Units  | Square Footage | Monthly Rent  |  |                                       |  |
|   | Studio         |  |                |   |  |                                       |  |
|   | 1 Bed / 1 Bath |  |                |   |  |                                       |  |
|   | 2 Bed /1 Bath  |  |                |   |  |                                       |  |
|   | 2 Bed /2 Bath  |  |                |   |  |                                       |  |
|   | 3 Bed / 2 Bath |  |                |   |  |                                       |  |
|   | Other          |  |                |   |  |                                       |  |
| TO SUBMIT YOUR REQUEST  |                |  |                | FOR A PRELIMINARY REVIEW, PLEASE SEND THE FOLLOWING ITEMS   |  |                                       |  |
| Please type the answers to the requested information and submit this Questionnaire via email at: <a href="mailto:andrew@westcapitalfunding.com">andrew@westcapitalfunding.com</a><br><br>Please also forward the requested documents on the checklist provided via email to: <a href="mailto:andrew@westcapitalfunding.com">andrew@westcapitalfunding.com</a><br><br>Name of Person Submitting Request:<br><input style="width: 250px; height: 20px;" type="text"/><br>Phone # of Person Submitting Request:<br><input style="width: 250px; height: 20px;" type="text"/><br>Email of Person Submitting Request:<br><input style="width: 250px; height: 20px;" type="text"/> |                |  |                | <input type="checkbox"/> Brief Property Description   |  |                                       |  |
|   |                |  |                | <input type="checkbox"/> Property Location Maps and Site Maps   |  |                                       |  |
|   |                |  |                | <input type="checkbox"/> Color Photographs, in and around the Property  |  |                                       |  |
|   |                |  |                | <input type="checkbox"/> Current Rent Roll showing square footage, tenants names, lease amounts, beginning and expiration date of the leases, and any comments if necessary |  |                                       |  |
|   |                |  |                | <input type="checkbox"/> Three most recent and YTD certified annual operating statements  |  |                                       |  |
|   |                |  |                | <input type="checkbox"/> Resume of Owner(s)/ Applicant(s) and Management  |  |                                       |  |
|   |                |  |                | <input type="checkbox"/> Recent Financial Statement of Owner(s), General Partner(s), Applicant(s)   |  |                                       |  |
| <input type="checkbox"/> Purchase Agreement (if applicable)   |                |  |                |   |  |                                       |  |