



HOSPITALITY PURCHASE & REFINANCE QUESTIONNAIRE

APPLICANT'S INFORMATION				LOAN REQUEST INFORMATION			
Applicant's Name:				Amount Requested:			
Address:				Term:		Amortization:	
Phone :		Fax:		Interest Rate:		Cash Down:	
Email:				Current Value of Property:			
Contact Name:				Use of Funds:			
Type of Ownership/Company:							
Is this the sole asset of the borrowing entity? If no, what other assets are there?		Yes <input type="checkbox"/> No <input type="checkbox"/>		Reason for Financing:			
Net Worth:		Liquidity:					
# of Hospitality Facilities currently owned:							

PROPERTY INFORMATION			
Property Name and Address:			
Type of Hotel:		# of Rooms:	
Franchise Name:		Year Built:	
# of Months Owned:		Estimate Value:	
Average Current Occupancy:		Average ADR:	
Occupancy for: YTD 2005:		YTD 2006:	YTD 2007:
Original Purchase Price:		Cash Invested Since Purchase:	
Current Balance of Existing Debt:		Balance of 2nd & 3rd Mortgages:	
Current Lender		Number of Parking Spaces:	
Current Interest Rate:		Current Payment:	
Current Loan Maturity Date:		Current Amortization:	
Professionally Managed?		By Whom:	

REVENUE SOURCES	Revenue Source	YTD 2006	YTD 2007	Percentage
	Room Revenue			
	Food & Beverage			
	Banquet/Convention			
	Gift Shop			
	Other			

TO SUBMIT YOUR REQUEST	FOR A PRELIMINARY REVIEW, PLEASE SEND THE FOLLOWING ITEMS
<p>Please type the answers to the requested information and submit this Questionnaire via email at: andrew@westcapitalfunding.com Please also forward the requested documents on the checklist provided via email to: andrew@westcapitalfunding.com</p> <p>Name of Person Submitting Request: <input style="width: 100%;" type="text"/></p> <p>Phone # of Person Submitting Request: <input style="width: 100%;" type="text"/></p> <p>Email of Person Submitting Request: <input style="width: 100%;" type="text"/></p>	<input type="checkbox"/> Brief Property Description
	<input type="checkbox"/> Property Location Maps and Site Maps
	<input type="checkbox"/> Color Photographs, in and around the Property
	<input type="checkbox"/> Historical ADR and Occupancy reports for the same period as below
	<input type="checkbox"/> Three most recent and YTD certified annual operating statements
	<input type="checkbox"/> Resume of Owner(s)/ Applicant(s) and Management
	<input type="checkbox"/> Recent Financial Statement of Owner(s), General Partner(s), Applicant(s)
<input type="checkbox"/> Purchase Agreement (if applicable)	