



International Development Prequalification

Please type in all of the answers to the questions below in the white space provided.

Project Name:	LTV:
Address:	As Is Value:
Loan Amount Requested (US\$):	As Completed Value:
Type of Funding Sought:	Date:
Amount of Cash Borrower has in Project:	Project's Legal Team (US Representation)

Business Plan:	
<i>Business Overview</i>	
Company's brief /history, business type and ownership	
Main business activity/ service/ product	
Short and long term objectives	
<i>Marketing/Sales</i>	
Marketing target and strategy	
Client /customer base	
Distribution areas / export? Where?	
<i>Competition</i>	
Existing competitors	
Strength of your company/ plan over competition	
<i>Market Segments</i>	
Overview of market potential	
<i>Management</i>	
Brief background on main board members/ management	
<i>Operations</i>	
Specify any legislation governing your company/service/products	
Funding Requirements	
Amount of funding	
Use of funds	
Request fund release schedule	
Percentage split between equity and loan	
<i>Financial Summary</i>	
Financial Forecast Balance Sheet	(please attach to email)
Financial Forecast Profit and Loss	(please attach to email)

Financial Forecast Cash Flow Statement	(please attach to email)
Financial Forecast Construction Budget	(please attach to email)

Documentation Requested	
Project Documentation Requirements	Borrower's Documentation Requirements
Project Pro Forma	Personal Financial Statement
Cash Flow Pro Forma	Borrower's 2003 & 2004 Tax Returns (Business & Personal-All Schedules, or income statements from country of origin)
Construction Budget	Borrower's Tri Merge Credit Report
Development Timeline	Borrower's Bio/Resume
Use of Proceeds Schedule	
Bio of Borrower/Developer and their company background	(Borrower's documentation applies to all guarantors on the loan)
Purchase Contract	
Appraisal	
Preliminary Title Report	
8 Electronic Color Photos	

Loan Transaction Summary	
Purpose of Loan:	
Conventional Loan or Hard Money Loan?	
What were the prior funding issues encountered by borrower (if any)?	
Term or Length of Loan Desired?	
Expected Interest Rate?	
Expected Lender Origination Points?	
Is Borrower requesting interest reserves?	
	YES or NO
How many months?	
Does Borrower own property currently?	
	YES or NO
Date of Initial Purchase:	
Purchase Price:	
Is Borrower under contract to purchase?	

Amount of Earnest Money/Deposit?			
Has the Earnest Money Gone Hard?			
What is the Contract Close Date?			
Can Close Date be Extended if Necessary?			
Date of Last Sale?			
Sales Price of Last Sale?			
Has an Appraisal been done?			
		YES or NO	
Appraised Value:			
Date of Appraisal:			
MAI Appraisal?		YES or NO	
Specifically describe the alternative collateral for the loan (check all that apply):			
X	Alternative Collateral Type	\$ Amount Collateral Guarantees	Collateral Provider
	Cash Deposit		
	Bank Guarantee		
	Letter of Credit		
	Certified Deposit		
	Promissory Note		
	Current Gold Certificate (GLD, GBC)		
	Bank Draft		
	Cashier Check		
	Government Bond		
	Treasury Bill		
	Insurance Guarantee		
	Surety Bond		
	United States Real Estate		
	Blue or Red Chip Stocks/Shares		
	Precious Metal / Gemstones (with appraisal or valuation)		
Will the Borrower consider cross collateralizing additional assets if required?			
Will the Borrower consider a joint venture, equity partnership?			
How is the property currently zoned?			
Is the property fully entitled?			
What permits and approvals have been granted?			
What additional permits and approvals are required?			
How many months will it take to complete the project?			

Email Address		Email Address	
Phone Number		Phone Number	
Borrower 3		Borrower 4	
Name		Name	
Occupation		Occupation	
Adjusted Gross Income 2002		Adjusted Gross Income 2002	
Adjusted Gross Income 2003		Adjusted Gross Income 2003	
Adjusted Gross Income 2004		Adjusted Gross Income 2004	
Net Worth		Net Worth	
Credit Score		Credit Score	
Email Address		Email Address	
Phone Number		Phone Number	

Please type the answers to the requested information and submit this Prequalification via email at: andrew@westcapitalfunding.com Please also forward the requested documents on the checklist provide.

West Capital Funding | Real Estate Financing and Development
182 El Camino Real, Atherton, CA 94027 | 650.771.3010 ofc | 650.249.3482 fax

Referring Agent Information			
Company Name		Office Phone	
Contact Name		Cell Phone	
Email Address		Address	