



## Energy Development Prequalification

<b>Project Name:</b>	<b>LTV:</b>
<b>Location:</b>	<b>Appraised Value:</b>
<b>Loan Amount Requested:</b>	<b>Purchase Price:</b>
<b>Borrower's Cash Down Payment:</b>	<b>Comments:</b>

<b>Business Plan:</b> <i>(Please cut and paste business plan into the appropriate sections below.)</i>	
<i>Business Overview</i>	
Company's brief /history, business type and ownership	
Main business activity/ service/ product	
Proposed Extraction Method	
Short and long term objectives	
<i>Marketing/Sales</i>	
Marketing target and strategy	
Client /customer base/ Contracts?	
Distribution areas / export? Where?	
<i>Competition</i>	
Existing competitors	
Strength of your company/ plan over competition	
<i>Market Segments</i>	
Overview of market potential	
<i>Management</i>	
Brief background on main board members/ management	
<i>Operations</i>	
Specify any legislation governing your company/service/products	
Funding Requirements	
Amount of funding	
Use of funds	
Request fund release schedule	
Percentage split between equity and loan	
<i>Financial Summary</i>	
Financial Forecast Balance Sheet	(please attach to email)
Financial Forecast Profit and Loss	(please attach to email)
Financial Forecast Cash Flow Statement	(please attach to email)
Financial Forecast Construction Budget	(please attach to email)

<b>Documentation Requested</b> <i>(please check all documents provided)</i>		
	<b>Property Documentation Requirements</b>	<b>Borrower's Documentation Requirements</b>
	Balance Sheet-if producing	Personal Financial Statements
	2003 & 2004 Income & Expense Statements-if producing	Borrower's 2002, 2003 & 2004 Tax Returns (Business & Personal-All Schedules)
	YTD Profit & Loss Statement-if producing	Borrower's Tri Merge Credit Reports
	Land Lease or Purchase Contract	Borrower's Bio and their Company's Background
	Royalties due/payable Legal Documentation	Business Plan
	Equipment Purchase Documentation	8 Electronic Color Photos
	Geological Reports – If Completed	
	Title Report-Including Mineral Right Ownership	Developer's Bio/Resume
	Development/Construction Budget-if applicable	
	Development/Construction Schedule-if applicable	

<b>Loan Transaction Summary</b>	
Purpose of Loan:	
Conventional Loan or Hard Money Loan?	
What were the prior funding issues encountered by borrower (if any) Please provide all details?	
Term or Length of Loan Desired?	
Expected Interest Rate?	
Expected Lender Origination Points?	
Is Borrower requesting interest reserves?	
	YES or NO
How many months?	
Does Borrower own property currently?	
	YES or NO
Date of Initial Purchase:	
Purchase Price:	
Does Borrower lease property currently?	
	YES or NO
Lease Term:	
Lease Price:	
% of Royalties Due:	
Is Borrower under contract to purchase?	
Amount of Earnest Money/Deposit?	
Has the Earnest Money Gone Hard?	

What is the Contract Close Date?	
Can Close Date be Extended if Necessary?	
Date of Last Sale?	
Sales Price of Last Sale?	
<b>Have Geological Studies been done?</b>	
	YES or NO
Who performed the Geological Study:	
Date of Study:	
<b>Specifically describe the collateral for the loan:</b>	
<b>Will the Borrower consider cross collateralizing additional assets if required? If so, what is the collateral?</b>	
<b>Will the Borrower consider a joint venture, equity partnership?</b>	
<b>Is the asset currently producing?</b>	
<b>How is the property currently zoned?</b>	
<b>Does the property have all permits required from State, County and City? Please explain:</b>	
<b>What is the total amount of CASH the Borrower has in the property? Please explain:</b>	
<b>What is the total amount of EQUITY the Borrower has in the property? Please explain:</b>	

Source of Funds		Use of Funds	
1 <sup>st</sup> Lien from Lender		Purchase Price:	
Down Payment		Lender Origination:	
Seller Carry Back?		Referring Broker Fees (1%):	
Mezzanine Financing?		Current Lien Payoff:	
Cross-Collateral?			
Other:			
		Other:	
<b>Total Source of Funds:</b>	<b>\$</b>	<b>Total Use of Funds:</b>	<b>\$</b>

Borrower Information			
Borrower 1		Borrower 2	
Name		Name	
Occupation		Occupation	
Adjusted Gross Income 2003		Adjusted Gross Income 2003	
Adjusted Gross		Adjusted Gross	

Income 2004		Income 2004	
Net Worth		Net Worth	
Credit Score		Credit Score	
<b>Borrower 3</b>		<b>Borrower 4</b>	
Name		Name	
Occupation		Occupation	
Adjusted Gross Income 2003		Adjusted Gross Income 2003	
Adjusted Gross Income 2004		Adjusted Gross Income 2004	
Net Worth		Net Worth	
Credit Score		Credit Score	

Please type the answers to the requested information and submit this Prequalification via email at: [andrew@westcapitalfunding.com](mailto:andrew@westcapitalfunding.com) Please also forward the requested documents on the checklist provide.

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<b>Referring Agent Information</b>			
Company Name		Office Phone	
Contact Name		Cell Phone	
Email Address		Address	